

# Matthew S. Nelson

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Goal : To provide financial analysis and marketing support aiding in the development of utility-scale Solar Energy Facilities to be included in public utilities' Renewable Energy Portfolio

## Skills

- Executive Leadership
- Team Management
- Concise Communication - All Mediums
- Timeliness
- Financial Procurement
- Financial Analysis
- Budgeting
- Business Development Consulting
- Marketing Promotions and Outreach
- Membership Recruitment
- Company Branding and Logos
- Event Planning
- Instructing
- Clerical
- Multi-tasking
- Critical Thinking
- Inter-personal
- Collective Action
- Collaboration

## Achievements

- BS Business Administration – Finance, San Diego State University
- June 2010 Satisfaction And Loyalty Tracking Sled Winner, Embassy Suites Hotel
- E3 Chief Financial Officer 2008-2009 SDSU Outstanding Student Business Organization
- Founder of SDSU's 1st Ever Farmers' Market providing reliable revenue source to SDSU and e3
- Elected Public Official San Diego's Centre City Advisory Committee 2007-2009
- U.S. Sailing Certified Sailing Instructor with only 2 years prior Sailing Experience
- Velux 5-Star Certified Solar Water Heating System Installer
- CCSE Recognized Solar Water Heating System Self-Installer
- California Real Estate Salesperson License # 01783635
- AHA CPR/First-Aid Certified

## Work Experience

- Outside Sales - 411Greenwave Corp.
- Sailing Instructor – Mission Bay Aquatic Center
- Assistant Event Producer - 2009 Kick Gas Festival
- 2009 SDSU Farmers' Market Coordinator
- SDSU Earth Day 2008 & 2009 Co-Producer
- CA Real Estate Salesperson - ReEbroker
- Public Official - Centre City Advisory Committee
- Beer Concession Service - Centerplate, Inc
- Bartender - Emabssy Suites Hotel
- Guest Services Agent - Embassy Suites Hotel
- Front Desk Clerk - Dana Hotel On Mission Bay
- Accounts Payable Clerk - Valley Resort Management
- Valet/Bellman - Bernardus Resort
- Bank Teller - Wells Fargo Bank

## Volunteer Work

- Green Tower Sustainability - Business Development
- Challenged America - Companion Sailor/Sailing Instructor
- SDSU Associated Students Green Love Advisory Board – Student Representative